

## RFANS Partnership Proposal 2019/2020

### Facility Focus

The Facility Focus newsletter is sent out bi-annually (March and October) to RFANS members, partners and facilities throughout the province of Nova Scotia and into Atlantic Canada. The purpose of this newsletter is to keep facilities up-to-date with current trends, relevant resources, training opportunities and what is happening in recreation facility management and operations.

Ads for the Facility Focus must be received by the following dates to make the publication deadlines:

- Fall/Winter Ads are **due September 1<sup>st</sup>, 2019**
- Spring/Summer Ads are **due February 15<sup>th</sup>, 2019**

### Basic Arena Refrigeration Course

The Ontario Recreation Facility Association's (ORFA) Basic Arena Refrigeration course is considered the minimum industry-recognized standard for ice arena facility personnel. The Occupational Health and Safety Act demands that those who conduct work in these environments be "competent" while the Operating Engineers Regulation requires that all who have "privilege to enter a registered refrigeration plant room" be qualified. Such qualification and competency begin with a strong foundation of all regulatory obligations, an introduction to the principles and fundamentals of the theory of refrigeration and a risk and hazard assessment overview of a typical refrigeration plant room. This course takes place over four days.

Partnership for the Basic Arena Refrigeration Course is **due by February 1<sup>st</sup>, 2019**.

### Certified Pool Operators (CPO) Course

The three day CPO® course of the National Swimming Pool Foundation has been designed specifically for pool operators. The CPO® course provides pool managers and operator with the practical and technical information they require to safely and effectively maintain their pools. This course typically runs twice a year; once during the spring and once during the fall.

Partnership for the spring Certified Pool Operators Course is **due by March 1<sup>st</sup>, 2019**.  
Partnership for the fall Certified Pool Operators Course is **due by September 6<sup>th</sup>, 2019**.

### Ice Maintenance & Equipment Operations Course

In this four day course, participants will learn skills to create exceptional ice, troubleshoot poor ice conditions, perform ice maintenance, and operate and maintain equipment while ensuring a safe physical setting. It has been created by ORFA to demonstrate industry best practices regarding the operation and care of a vital and expensive piece of ice maintenance equipment.

Partnerships for the Ice Maintenance & Equipment Operations Course is **due by March 15<sup>th</sup>, 2019**.

### Annual General Meeting & Trade Show

The Recreation Facility Association of Nova Scotia is hosting our Annual General Meeting & Trade Show themed "All Access". The Trade Show will take place at the Centennial Arena followed by a social event at Kings Arm Pub on June 6<sup>th</sup> in Kentville. Our AGM and symposium will take place June 7<sup>th</sup> at the Old Orchard Inn. We are looking for exhibitors showcasing products and information in the fields of arenas, aquatics, turf, playgrounds, building operations and more. Live demos will be taking place throughout the trade show. This event will have something for everyone!

Interested in a Trade Show booth or sponsoring part of the event (meals, sessions, social, etc.)?  
Contact Brittany Hunter, Executive Director at the contact information to follow.

## **Ice Making & Painting Technologies Course**

Creating a durable sheet of ice requires a clear understanding of the ice making venue and its mechanical ability and limitations. This environment will include basic yet essential scientific principles surrounding air, water, ice paint, logo materials and HVAC-R systems. Participants will learn basic standard facility operation practices and have practical demonstrations with limited hands-on exposure to various proven on-ice application techniques. This is a four day course instructed by ORFA.

Partnership for the Ice Making & Painting Technologies Course is **due by June 14<sup>th</sup>, 2019.**

## **Sports Turf Management and Maintenance Course**

This two-and-a-half-day Sports Turf Canada developed course has been designed to introduce the latest principles and techniques of managing and maintaining natural sports turf. It will be of interest to those who manage or maintain sports turf, other turf areas, and those who wish to develop additional knowledge and skills in this important field.

Partnership for the Sports Turf Management and Maintenance Course is **due by July 22<sup>nd</sup>, 2019.**

## **Playground Inspector Certification**

Professional staff who are responsible for playground equipment have an incredibly important job. They are helping ensure the safety of toddlers, children and youth across this country and in local neighbourhoods. Any staff dedicated to working in this area can be confident in taking on this role by having up-to-date theoretical and practical knowledge about playground safety through the completion of the Playground Inspector Certification courses. This is a four day course broken down into two courses; a Theory Course and Practical Course and instructed by the Canadian Playground Safety Institute.

Partnership for the Playground Inspector Certification Course is **TBD.**

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If you are interested in partnering with RFANS but feel that these initiatives do not meet the needs of your business, we are open to discuss other options for partnership. Additional information for each of the initiatives can be found on our website at <http://www.rfans.com/>.

### Contact Information

Mail: 5516 Spring Garden Road, 4<sup>th</sup> Floor  
Halifax, NS B3J 1G6  
Email: [rfans@sportnovascotia.ca](mailto:rfans@sportnovascotia.ca)  
Phone: 902-425-5450 ext. 330  
Fax: 902-425-5606



## Partnership Rates 2019/2020

### Facility Focus

Annual Rates (2 Issues; +HST)	Non-Member		Member		Single Issue (+HST)	Non-Member		Member	
	Rate	Rate*	Rate	Rate*		Rate	Rate*	Rate	Rate*
Back Cover	\$575.00	\$488.75			Full Page	\$265.00	\$225.25		
Full Page	\$450.00	\$382.50			½ Page	\$215.00	\$182.75		
½ Page	\$350.00	\$297.50			¼ Page	\$140.00	\$119.00		
¼ Page	\$200.00	\$170.00			Business Card	\$105.00	\$89.25		
Business Card	\$130.00	\$110.50							

### Basic Arena Refrigeration

#### Ice Maintenance & Equipment Operations Ice Making & Painting Technologies

#### Certified Pool Operators Course

#### Sports Turf Management and Maintenance Course

#### Playground Inspector Certification

<b>Full Course</b> <ul style="list-style-type: none"> <li>• Logo on flyer/registration form</li> <li>• Recognition on social media and monthly newsletter</li> <li>• Logo on website program page</li> <li>• Logo on Home Page of website as RFANS partner</li> <li>• Onsite posters displayed during course (provided by partner)</li> <li>• Option for Swag</li> <li>• Recognition in Facility Focus &amp; print media</li> </ul>	\$4,000.00  Member \$3,400.00	\$3,000.00  Member \$2,550.00	\$2,500.00  Member \$2,125.00	\$4,000.00  Member \$3,400.00
<b>Lunch and Breaks*</b> <ul style="list-style-type: none"> <li>• Logo on flyer/registration form</li> <li>• Logo/recognition on social media</li> <li>• Logo on website on program page</li> <li>• Onsite poster displayed during breaks and lunch (provided by partner)</li> </ul>		\$525.00/day  Member \$445.00/day		N/A
<b>Lunch*</b> <ul style="list-style-type: none"> <li>• Logo on flyer/registration form</li> <li>• Recognition on social media</li> <li>• Logo on website on program page</li> <li>• Onsite poster displayed during lunch (provided by partner)</li> </ul>		\$260.00/day  Member \$220.00/day		N/A
<b>Breaks*</b> <ul style="list-style-type: none"> <li>• Logo on flyer/registration form</li> <li>• Logo on website on program page</li> <li>• Onsite poster displayed during lunch (provided by partner)</li> </ul>		\$190.00/day  Member \$160.00/day		N/A

\*10% discount for multiple day sponsor

## Partnership Form 2019/2020

(Please mark your choices for partnership on previous page)



### Contact Information

Name: \_\_\_\_\_ Company: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ Prov: \_\_\_\_\_ Postal Code: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

Course	Partnership Level	Rate

### Payment Information

Enclosed

Please Invoice: PO# \_\_\_\_\_

Visa/Mastercard:

Card #: \_\_\_\_\_ Expiry: \_\_\_\_\_

Name on Card: \_\_\_\_\_

Signature: \_\_\_\_\_

### Contact Information & Return to:

Mail: 5516 Spring Garden Road, 4<sup>th</sup> Floor  
Halifax, NS B3J 1G6

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